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## IN THIS ISSUE

President's Message	
Going Going.....	1
Editor's Note.....	2
President-Elect's Report.....	3
World Library Partnership	
Project in Zimbabwe.....	4
Lilleth Newby Presents.....	5
Career Day 2000.....	6
Museums, Arts, and Humanities-	
Group Tour Highlights.....	6
Social Science Group Update.....	7
New York Chapter Awards.....	7
There is Something You Can Do ...	8
SLA NY Nominating Committee	
Seeks Leaders.....	8
Feedback Requested	
on NTIS Closing.....	9
IEBP Fall Meeting Highlights.....	10
Queens College Student Chapter	
Shadowing Program.....	10
Comparison of Venture One,	
VentureXpert Web, Venture	
Xpert in SDC Platinum.....	11
Business & Finance Group	
Program Schedule.....	12
SLA New York Chapter	
Board members 1999-2000.....	13
Advisory Council 1999-2000 ...	13
Group Chairs 1999-2000.....	15

## ADVERTISERS

Pro Libra.....	3
EBSCO.....	5
Inmagic.....	6
NKR Associates.....	7
Wontawk.....	12
<b>Welcome new advertisers!</b>	
Threshold.....	10

## President's Message

### Going, Going...

*By Sandra Kitt, Chapter President*

**A**mazing, but this issue of the bulletin marks almost the midway point in the Chapter year. My, how time flies...We got off to a great start with the first Chapter program on October 14th: "The Last 20, The Next 20", a fast-paced panel discussion that covered the changes in the delivery of information services during the last 20 years. With Pat Molholt, Lany McDonald, Melinda Scott, and Guy St. Clair as facilitator, the program was filled as much with humorous reflections as factual insights. The panel was preceded by the playing of reminiscent 'Oldies but Goodies' music of the same time period, provided by Michael Gruenberg. The Chapter sincerely thanks Dow Jones Reuters for their generous support of the program.

The holidays are almost upon us, and the end of not only the calendar year but of an era. It sounds so important and final, and it is. The Chapter is committed to easing its passage, and while reviewing our accomplishments is an important part of our growth process, stepping off into the unknown of the future is also momentous and not without its risks.

Let me play provocateur for a moment, with an idle question suggested by a friend and colleague. What if there is no future for us? What if librarians become an endangered species, our value diminished and our expertise taken over? What if the need for what we do is eliminated?

There is no way, of course, that we as professionals can anticipate every change in the future, although we have proven ourselves to be a tough, tenacious and innovative group. We have embraced technology because we have no choice. It's the old, "if you can't beat 'em, join 'em" adage. But are we fighting a losing battle of us against the machines, so to speak?

This is not pessimism to my way of thinking. Being armed with information...the very thing that we are all so good at...is being forewarned. The idea of extinction actually ties in, in a way, with a current issue floating through the association in general. The question is, is it time for a name change? From "Special Libraries Association" to \_\_\_\_\_ – you fill in the blank. And while you're at it, give some thought as to what we will call ourselves as professionals. Perhaps in the 21st century it won't be "librarian" or "information specialist". If not what we used to be in the last 20 years, then what, in the next 20?

It's just a thought.

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  Chris Lowden  
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**Editor's Note**

*by Chris Lowden*

It's been fun to see this issue through from the beginning. When Maureen asked me to fill in for her this time around, I didn't really know what to expect. I discovered it was a lot of proofing and coordinating and asking questions and, well, you know, all that stuff that editors do...the best thing was the opportunity to talk with lots of you!

It's hard to believe the holidays have rolled around again. I'll be celebrating my first year in SLA at the upcoming holiday party. If anyone had told me then I'd be putting together our newsletter now...

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The SLA New York Chapter maintains a web site with links to our calendar of upcoming events and full contact information for Chapter Executive Board members, committee officers, and group chairs. The New York Chapter URL is:  
**[www.sla.org/chapter/cny/](http://www.sla.org/chapter/cny/)**  
Check it out — it's a great way to keep up-to-date with your Chapter!

# President-Elect's Report

By Martha Schweitzer

**A**t the end of the century, it is natural to take a look at ourselves, where we have been and where we hope to move in the years ahead. Our meeting on October 14th, "The Last 20/ The Next 20," gave us the opportunity to look at the past and to think about the future. Our first Chapter meeting in the new year will continue this process.

## SHARING THE VISION

SLA and the information profession are growing and changing to meet new challenges and opportunities. At the New York Chapter TOWN HALL meeting on February 24th, 2000, SLA President Susan DiMattia will share some of the visions and priorities explored by the SLA Board during an extensive strategy exercise at the Winter Meeting in St. Louis. Come prepared to voice your ideas and opinions, and share your vision on:

- *Professional Development*
- *Public Relations*
- *Globalization*
- *The Future of Technology*
- *Potential Name Change for SLA*

Susan is also a member of our Chapter, and we are very happy that she will be able to spend some time with us in this way. If there are issues you would like to have included in the discussion, you may e-mail Susan prior to February 24th at [sdimattia@cahners.com](mailto:sdimattia@cahners.com) or call her at 212-463-6813. We are grateful to the West Group for their generous sponsorship of the Town Hall program.

## MARKING THE MILLENNIUM

Tuscan Square set the tone for a warm and festive close of the century Holiday Party on December 2nd, 1999. Offering tasty food and drink, several comfortable spaces to meet and talk with old and new friends, a beautiful retail section for browsing (and a 10% discount on the evening of the party), this lovely venue provided the elements for a gracious celebration as the New York Chapter marks the end of the year. Once again, we extend our thanks and appreciation to Thomson Financial Securities Data for their generosity in sponsoring and supporting this event.

## WHAT'S ON THE CALENDAR?

The Chapter Calendar is posted and updated regularly on our chapter website at

<http://www.sla.org/chapter/cny/calendar.htm>

This is a convenient way for you to check if a date is free for planning an event or to see what programs are in the works. Members have expressed interest in seeing links from our Chapter website to the calendars of a variety of information organizations, as a way to learn about other useful programs. If you have a suggestion for calendars we should connect to, please let me know.

## VENI, VIDI.....VENUE!

In our travels to events and meetings around the city, we see a variety of venues. One of the challenges we face as we plan Chapter and group meetings is locating and securing appropriate venues. If your organization can provide meeting space, or if you see (or know of) a place that has the potential to accommodate a large and small meeting or networking meal, please let me know. Ideally, we would like to create a database of venues as an aid to program planners. I have volunteers to help on this project and am seeking suggestions as we move forward with it.

Visions, ideas, calendars, venues...I welcome hearing from you as we continue in this time of change.

You can reach me at 516-944-9738 or by email at [connectdot@hotmail.com](mailto:connectdot@hotmail.com)

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# World Library Partnership Project in Zimbabwe

by Lilleth Newby

This past summer, ten librarians spent three weeks in rural Zimbabwe working in school and community libraries. The project was coordinated by the World Library Partnership (WLP), a two-year-old non-profit organization. The WLP was started by Laura Wendell and is managed by her in Durham, North Carolina. The counterpart organization in Zimbabwe was the Rural Libraries and Resources Development Programme (RLRDP), which is managed by Obadiah Moyo.

Many librarians from all over the US expressed interest and applied to participate; only ten were ultimately selected. The cost was close to \$4,000 each, and participants were expected to pay their own way. Some of us did fund-raising projects, and were able to secure sponsorship from various sources. Maggie Hite was designated as team leader, and all participants met in Durham for a few days of pre-trip orientation.

Once in Zimbabwe, an in-country orientation was held at the Selbourne Hotel in Bulawayo, a city located southwest of Harare, the Capitol, and the second largest in Zimbabwe. There the team met with RLRDP staff and the host librarians with whom we were to work. We were assigned to work mostly in primary and high school libraries that serve both school and community; several of us were assigned in pairs. I was the only one assigned to a community library, the Nkayi Community Library which serves the area of Nkayi, a 'growth point' about four hundred miles north of Bulawayo.

Nkayi Community Library is in a beautiful new building which was officially opened in April 1999 by the late Joshua Nkomo, who unfortunately died on the same day our plane landed in Johannesburg on the way to Harare. The concrete building has a lovely thatched roof and houses the library to the right and a community hall to the left. The library space is divided into one large public room and two smaller rooms.

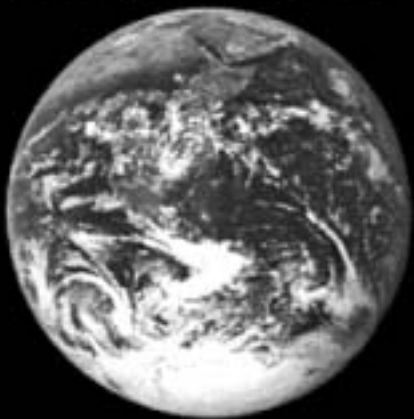
Our mandate was to help the host "librarians" set up easy-to-maintain systems and procedures for managing a library. None of the host librarians had been trained professionally in librarianship; some had had brief para-professional training from RLRDP. Several hosts had planned particular projects for the visitors to undertake. My major accomplishments, in collaboration and consultation with my host librarian, were:

- Sorting of the collection-books were sorted into fiction in English, fiction in Ndebele (the predominant indigenous language in that region), and non-fiction. The non-fiction, about 600 books total, was cataloged and classified using the basic Dewey classification on slips of paper. Staff was instructed on how to produce the catalog cards, which were not in stock but had been ordered by the District Council, the managing agency for the library.
- Design and compilation of a brochure which described the purpose, services and hours of the library, in both English and Ndebele. This was done in WordPerfect.
- Design and compilation of a flyer for the Community Hall, to be approved by the District Council and distributed to various agencies and persons in the community. It was anticipated that more use of the Community Hall would enhance the use of the library.

At the debriefing session before departing from Bulawayo, individuals and teams reported on their accomplishments. Julie Conroy and Kristy Smrcka had given the Donkwe Primary School a facelift by painting murals on the walls of the library; Gudrun Mauter and Shirley Jobe weeded, cleaned and cataloged the library collection at the Loreto Secondary School, a Catholic School which also needed advice and guidance in automating; Kenlee Ray worked at the Mpumelelo Secondary School Library, which also served the community. Both the host librarians and the RLRDP team confirmed that the Visiting Librarians project had been a success. All of us were certain that the most rewarding part of the experience was the opportunity to interact with the people in the community—we lived in their homes for those three weeks, we ate what they ate, we went to church with them or visited the Village Chief, and we interacted with their children or extended families.

While in Nkayi, we had the opportunity to be part of a history-making event: the official launching ceremony of a donkey-drawn electronic cart powered by solar energy.

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The system would be used to broadcast radio or television programs, show educational videotapes or power a computer for groups in communities that do not have electricity. The system was designed by Obadiah Moyo of RLRDP and built by a local technician.

Follow-up note:

A recent telephone conversation with Librarian Sihle Mloyi of the Nkayi Community Library confirmed that the catalog cards, book pockets, book cards and other stationery supplies, even though ordered, had still not been delivered to the library. I am making an effort to see if I can get funds to have these items shipped from a library supply agency to the Nkayi Community Library.

*For any comments or questions, please contact Lilleth Newby at [newbyl@compuserve.com](mailto:newbyl@compuserve.com) or 212-447-2981.*

*If you are interested in the World Library Partnership, see their website at <http://RTPnet.org/~wlp/>.*

## Lilleth Newby Presents...

by Sandra Kitt, Chapter President

**N**ecessity is still the mother of invention. Librarians have become expert at stepping in to fill the information needs of end users, often making it up as we go along. Chapter member and Library School Liaison Lilleth Newby did just that.

As Director of the New York City Department of Health's HIV Library, Lilleth has applied this principle by contributing to a series of important local and national HIV/AIDS meetings and conferences. "I haven't been happy with the fact that no emphasis was given...to information resources which I deem extremely important...for service providers at all levels." Seeing several call-for-papers notices for conferences, Lilleth submitted three abstracts; all were accepted. The conferences were the First National HIV Prevention Conference in Atlanta last August, the United States Conference on AIDS in Denver in November, and the Yeshiva University Wurzeiler School of Social Work's HIV and Diversity Conference in New York this December.

Lilleth's three-poster presentation was titled, "Published Service Providers at the Community Level." She says that "...the most popular handout was the list of relevant Internet sites." Lilleth is to be congratulated for taking the initiative in sighting this gap in information and filling it. Hers is an example of applying our most basic strengths as information specialists.

# Career Day 2000 Planned for April

by *Jamie Russell, Director*  
*Business Week Information Services*

It has a nice ring, doesn't it? The 10th annual SLA NY Chapter Career Day will be held April 8, 2000 and promises to be an event befitting the new millennium.

The preliminary program calls for two separate panels. One will highlight "career changers", with representatives from fields as far-flung as stock trading, music, medicine and graphic arts, all of whom have migrated into Library or Information professions. We'll look at how skills from their previous experiences enhance their careers as Special Librarians, and talk about what special skills are important for information providers.

The second panel, which will follow the first-so folks can go to one or both- will address the question, "what (else) can you do with this degree?" Beyond corporate, academic, or medical libraries, how versatile is an MLS degree in the changing world of technology? Featured on the panel will be librarians working in Knowledge Management, website construction, sales & marketing of information products, and the creation of an Internet start-up search engine.

For the first time, we're also planning to have booths staffed by area Special Librarians working in different types of organizations, including management consulting, law, advertising and public relations, media and publishing, and not-for-profits. Attendees will be able to talk directly and informally with practitioners in fields they may be interested in, without the pressure of formal job-hunting. (If you'd like to volunteer to talk about your work that day with someone considering the field, please contact Ann Gibson at [agibson@warburgpincus.com](mailto:agibson@warburgpincus.com) or 212-878-9325.)

In addition, representatives from our area graduate Library Science programs will be on hand, and we're hoping to provide access to some of the "virtual" library schools-the distance-learning graduate programs available throughout the country. Search firms will also be represented, as well as product vendors. All in all, it should provide one-stop-shopping for anyone considering a career in information services, changing direction within the field, or exploring a move into Library Science from an unrelated field.

So mark your calendar for Saturday, April 8, 2000, noon to 4 PM. To volunteer for a one-hour stint to chat with attendees, or to help with set-up or greeting participants, please contact Ann Gibson as above, or Jamie Russell at [jamie\\_russell@businessweek.com](mailto:jamie_russell@businessweek.com). Watch the Chapter's website for updated information at [www.sla.org/chapter/cny](http://www.sla.org/chapter/cny).

# Museums, Arts and Humanities Group Tour Highlights

by *Clayton Kirkling, Chair, MAHG*

On Thursday October 28 the Museums, Arts, and Humanities Group met at the Bertha and Karl Leubsdorf Art Gallery, Hunter College, for an in-depth tour of the "Giulio Romano: Master Designer" exhibition. This extraordinarily beautiful show, curated by Janet Cox-Rearick, presented seldom-seen works by Giulio Romano, one of the greatest artists, designers and architects of the late Italian Renaissance. Objects were borrowed from some of the most prestigious collections in the world, including the National Gallery in London and the Getty Museum.

The tour was conducted by Valerie Taylor, a long-time SLA and MAHG member, who was a curatorial assistant for the exhibition. Valerie researched and helped to secure the loan of a number of the pieces in the show. She is a candidate for an M.A. in art history at Hunter.

After a very satisfying look at the exhibit, a reception was held for attendees and their guests. It was a MAHG success.

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# Social Science Group Update

by Sarah Collins, Chair, Social Science Group

The Social Science Group was pleased to host a presentation by Barbara Burton of Dow Jones & Company on "Conducting an Information Needs Analysis for Your Organization" on November 3. The program was held at the Foundation Center, and included a special tour of the Center's new library, training rooms, and computer lab. Ms. Burton, who is the Manager of the Dow Jones InfoPro Alliance Program, showed attendees how to identify corporate information needs in order to improve the flow of information within the organization, and to raise the profile of the information center.

All Aboard!

Plans are afoot to join with the Museums, Arts, & Humanities Group for a Saturday field trip to Ellis Island in March. George Tselos, Supervising Archivist of the Statue of Liberty National Monument-Ellis Island Immigration Museum will provide a program about the collections of this National Park site and highlight the archives, library and curatorial work that is done there. We'll have time to tour the facility, enjoy lunch at the site, and return via the Circle Line.

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## New York Chapter Awards

by Alison Fraser, Director of Awards

New York Chapter awards are presented on behalf of the Chapter at the Annual Chapter Business Meeting in the Spring. Nominations should be sent to Alison Fraser, Director of Awards, who presents them to the Awards Committee.

Distinguished Service Award: Presented annually to members who have made an outstanding contribution, either specific or general, to the New York Chapter or its groups.

Donna Conti Scholarships: Two \$1,500 cash awards, presented annually to students pursuing an MLS at a school within the Chapter area. Calls for essays will go out starting in January 2000.

For more information on SLA awards, please contact the Director of Awards, New York Chapter:

Alison Fraser  
A.T. Kearney  
153 East 53rd Street  
New York, NY 10022  
Phone: 212-350-8907  
Fax: 212-350-3350  
E-mail: alison.fraser@atkearney.com

# There is Something You Can Do!

by Sandra Kitt, Chapter President

It is clear from the great attendance at Chapter programs that our members enjoy the events planned and presented for them. Your volunteer friends and colleagues are to be thanked and congratulated for offering their time and talents to making each Chapter year interesting and exciting.

Volunteers have to come from somewhere, however, and the Chapter is specifically reaching out to members who have not yet served on a committee or held a position in any group, and asking them to consider doing so. The Chapter is always looking to improve its mission to serve the members, which we can only accomplish with members lending a helping hand. This is particularly true on the group level. Because New York is the largest Chapter in the association, we enjoy the privilege of being able to have specific groups, such as Advertising and Marketing; Museums, Arts and Humanities; and Social Sciences. Each group provides programs and events in their subject area which are open to all members. But leadership for some of the groups has become a problem. You should be aware that unless individuals are willing to come forward and get involved, the very groups we enjoy risk disbanding. It's much easier to keep a group going than to have to start one all over again from scratch.

If you do volunteer, you will not be alone! The Chapter's Executive Board and Advisory Council exist, in part, to help each other with the tasks of running the groups and committees. Anyone interested in getting involved can start out small, perhaps helping out with a program or event, such as the Professional/Student Mixer, or our annual Career Day. Then one can consider moving into leadership roles. Most committees and groups meet only three or four times a year! Your investment of time amounts to only a few hours over a nine month period. Think about helping where you can.

Many members have already volunteered to help, and some have taken on new positions on the Advisory Council this year. Feel free to ask any of us about what's needed and expected. We'd like to hear from more of you, particularly for service in the year 2000-2001.

In the meantime, you can help us immediately by answering a few questions that should help the Board and Council better understand your needs and concerns. Please respond by phone, FAX or email to any of the Executive Board members listed in this issue of *ChapterNews*. Your response is important and may give us some useful insights.

1. Do you attend at least one Chapter program a year?  
If not, why not?
2. What kinds of programs/content would you like to see?
3. If called upon, would you consider serving on a Committee or taking a leadership position in a group?  
If not, why not?
4. Do you have any suggestions or comments you wish to voice?

Thanks for your time!

## SLA NY Nominating Committee Seeks Leaders

Sometimes life takes a funny turn, like say when a person ends up being the Nominating Committee Chair for the association and for the Chapter all in the same year!! Now some people might think that this is the result of poor planning, but since I am that person, I would prefer to think that it is the result of YEARS of hard planning, deep thought and dozens of Hillary Rodham Clinton type "listening" tours (are you all buying into this option?).

It didn't take much thought on my part to figure my way out of this situation. I decided to call on all of you for help. I would like you to think of people whom you would like to have in leadership positions for the Chapter for the 2000-2001 term. The slate for the SLA NY election needs to have a President-elect, Secretary, Director of Awards and a Director of Finance. What, you say-can't think of anyone? Well, what would make a more fitting conversation piece or small talk at the Chapter cocktail parties, the midtown and downtown luncheons, the networking before the group meetings and the walks to and from the meetings? As the comedian, Michael Myers, in his role as the Saturday Night Live! character, Linda Richman, would say, "Discuss among yourselves"! And then call, fax, e-mail, snail mail your ideas to:

Lois Weinstein,  
The Medical Library Center of New York  
5 East 102nd Street - 7th floor  
New York, NY 10029  
Phone: 212-427-1630  
Fax: 212-860-3496  
E-mail: [mlcny@metgate.metro.org](mailto:mlcny@metgate.metro.org)

# Feedback Requested on NTIS Closing

by Rita Ormsby,  
Government Relations Committee Chair

SLA would like to hear from members about the proposal to close the National Technical Information Service (NTIS). The NTIS was created in the 1950s. Since its inception, NTIS has evolved into the central clearing-house for the collection and dissemination of U.S. and international science and technical information. It currently has a collection of more than 3 million scientific, technical, and engineering titles. In addition to acting as a central locator for scientific and technical information, NTIS also acts as the government's permanent repository for this information.

In 1987, Congress mandated that NTIS become a self-sustaining entity. As a result, NTIS funds its operations from revenue earned through the sales of publications and services. Today, NTIS's primary customers include researchers and business managers from the private sector. ("Information is our Business" is the slogan found on the NTIS web site at <http://www.ntis.gov>. The site details NTIS services, including the current catalog.)

A study conducted this year by the U.S. Department of Commerce (DOC) found that the NTIS was losing money and that a dramatic shift to electronic distribution of NTIS's products would help save money. In August DOC announced it would recommend to Congress that legislation be passed to eliminate NTIS. Archival responsibilities would go to the Library of Congress; government agencies would then provide technical and business reports to the public via the Internet for "long periods of time."

The House Science Subcommittee on Technology held an initial hearing on Sept. 14, 1999 to begin discussions. Carolyn Long, Associate University Librarian at George Washington University, testified on behalf of the library community-SLA, ALA, the American Association of Law Libraries, the Association of Research Libraries, and the Medical Library Association.

The SLA Government Relations web page ([www.sla.org/govt](http://www.sla.org/govt)) has links to the following:

- U. S. Department of Commerce Press Release on the Proposal
- Fact Sheet on the Proposal from the Commerce Department
- U.S. House of Representatives Committee on Science
- House Science Subcommittee on Technology Hearing Information
- Letter from SLA to the U.S. Department of Commerce
- Testimony from the U.S. Library Community on the Proposal
- Submitting your comment on the Proposal

In an August letter to William M. Daley, the Secretary of the U.S. Department of Commerce, SLA Executive Director David Bender stated that SLA's primary concern with the proposal lies in the availability of present and future publications in printed format. Bender stated that special librarians and information professionals believe that their users will always require hardcopy products to meet certain needs and that SLA was not aware of any procedure to ensure that printed products will continue to be available to the public. Bender also expressed concern that interested non-governmental stakeholders were not given an opportunity to participate in the development of the proposal.

Librarian of Congress James H. Billington wrote for the record of the September Subcommittee hearing: "Given adequate resources, [the Library of Congress could] be a logical successor to NTIS for those functions that compliment the Library's mission...However, such NTIS functions as high-volume document distribution, brokering agency databases to the information industry, and publication...of information products...are beyond the Library's current mandate."

The Subcommittee chair, Constance Morella (R-Maryland), indicated that study and discussion of the proposal would continue. Please contact John Crosby, Public Communications Director, Special Libraries Association, [j-c@sla.org](mailto:j-c@sla.org), (202)-939-3629 if you would like to comment on the proposed closing of the NTIS. You can also submit your comments directly to him at <http://www.sla.org/govt/ntis.html>. Thanks.

# IEBP Fall Meeting Highlights

by David Kisacky,  
Insurance & Employee Benefits Group Chair

The IEBP Fall meeting was held at the College of Insurance on November 16, 1999. The meeting was sponsored by EBSCO, and eleven professionals were in attendance.

Forest Woody Horton Jr. of the United States Commission on Libraries and Information Science and author of the book InfoMap was our speaker. Woody first discussed the impending elimination of NTIS. NTIS will be eliminated in its current form because it cannot sustain its revenue stream. Options being bandied about include integration into GPO, DOD, NASA or another unit of Commerce. Woody explained his position within the Commission designed to look into what to do with NTIS. He promises to try to save NTIS and possibly expand its role by consolidating it with GPO. This led to a discussion of government use of information, which Woody characterized as a 'national treasure', and which the government itself does not realize what exactly to do with.

Woody then tackled knowledge mapping. In knowledge mapping there are three integral parts: 1) co-relation of the main knowledge systems both internally and externally, 2) laying out the purpose of the mission i.e. research, production, strategic planning marketing etc., and 3) the content - index, directory style information. You have to establish your baseline knowledge, which Woody put at between 200-300 tangible information resources. The level of specificity must be established to set up the criteria most appropriate to the information resources that the user expects to find. He suggested four criteria: 1) is the information critical to the mission, 2) do people in company use the information sources-who uses the resources, 3) what is the cost to maintain design, develop and maintain and 4) is it used by managers to make decisions to solve problems.

The next area of discussion was about content versus container. Woody's analogy was that systems or sources, the container, remain the same but that the information/data, the content, changes over time. Woody's definition of a knowledge map is "a picture of resources, internal and external, brought into a company systematically tracked in terms of sources and results". He referred to his book InfoMap for the 12-15 attributes that a map must have.

He left us with two tidbits of knowledge. One, information must be a resource. Two, we will all be called wisdom managers in the future.

# Queens College Student Chapter Shadowing Program

by Melissa Kirsh

In 1998, the Queens College Student Chapter of the Special Libraries Association began offering students a unique opportunity to observe the typical activities of a special librarian, and experience the diverse types of library environments. Participating librarians spend approximately three hours with students, orienting them to their library and allowing students to observe. Following the visit, students are asked to complete a short survey of their visit, and are encouraged to share their experience with other Student Chapter members. Since the program's inception, more than 25 students have visited libraries in news, medical, museum, non-profit, academic, corporate financial, and law environments. Professionals and students are matched according to the student's interests.

The Queens College Student Chapter hopes to build on the success of the Shadowing Program, and is again seeking volunteer librarians for this year. If you would like to volunteer, or know of professionals at your organization or at another library who would be willing to participate, please contact Mary Philbin at [mphilbin@hotmail.com](mailto:mphilbin@hotmail.com), or Judy Ausuebel at [jzips@erols.com](mailto:jzips@erols.com) or 718-896-7554.

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# Comparison of Venture One, VentureXpert Web and VentureXpert in SDC Platinum

by Ann Gibson

I was clearing out my files for the end of the year and thought perhaps some librarians out there might find a chart I put together useful. I put it together last summer when our firm was investigating getting one of these products for enterprise access throughout the firm.

My conclusion was that although Venture Economics has much more data, Venture One reports some important data that Venture Economics doesn't carry. So our choice ended up being based on what data our analysts were most dependent on.

I hope this helps some of you out. Be forewarned that it was put together in August, 1999 and some changes may have been made to these databases since then.

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	Venture One	VentureXpert	VentureXpert in SDC Platinum
Company, Firm and Fund profile reports	yes	yes	yes
Ability to screen by company, firm and fund	yes	yes	yes
Venture industry statistical reports	yes	yes	yes
Information included in round sections of report	Round #, Round Type, Date, Amount Raised, Post Valuation \$ Company Stage	Date, Stage, # of participating investors, Round Amount, list of each fund's investment	Allowed to customize reports based on a number of data choices (these choices don't include Post Valuation \$)
Ability to screen for round type	yes	yes	yes
Ability to screen for round number	yes	no	yes
Ability to view more than one report at a time	yes	no	yes
Ability to customize reports	no	no	yes
E-mail alerts	yes can set up directly from web	yes need to call in to request alert	no
Save searches	yes	no	yes
Post Round Valuation information	yes not always available retrieved on good faith from the individual companies	no - but they do have statistical reports generated from data retrieved from audited statements of the limited partners. They will incorporate more ways to manipulate this data in Sept. 99.	no - but they do have statistical reports generated from data retrieved from audited statements of the limited partners
Total Portfolio/Venture Backed Companies	7,800	24,000	24,000
Total Venture Financing Transactions	18,000	200,000	200,000
Executives	50,000	35,000	35,000
Venture Capital Firms	1,000	2,700	2,700
Private Equity Firms	n/a	4,500	4,500
VC Funds	n/a,	5,000	5,000
Private Equity Funds	n/a	7,000	7,000
Deal History	Research goes back 11 years.	Firm started in 1961, but data is comprehensive going back 10-15 years.	Firm started in 1961, but data is comprehensive going back 10-15 years.
Web Access	Yes	Yes	No
Web site for more information	<a href="http://www.venturesource.com">http://www.venturesource.com</a>	<a href="http://ventureeconomics.com">http://ventureeconomics.com</a>	<a href="http://ventureeconomics.com">http://ventureeconomics.com</a>

© August 1999 by A.Gibson

# Business & Finance Group Program Schedule

*The September cocktail party that was "hurricaned" out has been rescheduled for April 5.*

*The schedule of upcoming programs is:*

**April 5, 2000**

*Annual Cocktail Party*

**April 6, 2000**

*"Creating Managers & Career Continuums"*

*(Half-day program)*

**May 11, 2000**

*"Intranets III"*

*Please Note: Times and locations will be announced closer to the program dates.*

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